

COMPANY PROFILE

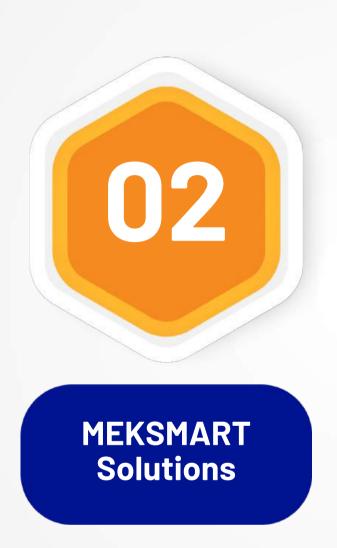








Current situation and challenges









01. Current situation and challenges

Currently, warehouse operations and transportation are facing numerous challenges due to the rapid growth of e-commerce and the increasing demand for fast consumption. In warehouses, space management is not optimized, leading to overcrowding or wasted space. Inventory errors frequently occur, especially in warehouses that have not implemented an automated management system (WMS). Ineffective inventory management results in losses or delays in order fulfillment. In transportation, the pressure for 24/7 fast deliveries and the demand for personalized services make vehicle coordination more complex. Operating costs are high due to inefficient resource use, unoptimized transport routes, and a lack of synchronization between processes from the warehouse to delivery. Additionally, urban traffic and fluctuating fuel costs are significant influencing factors.

Although technologies such as IoT, AI, and automation have been implemented by some companies, their adoption is not yet widespread, resulting in little improvement in operational efficiency on a large scale.



Human resources

Lack of a capable operations team



Operations

Lack analytical data to make informed decisions.



Adaptability

The ability to adapt to changes does not meet the required standards.



Environment

The business environment is becoming increasingly complex.



VẤN ĐỀ THƯỜNG GẶP







Control

Lack of strict and accurate information control.



Performance

The ability to optimize operations is limited.



Monitoring

The ability to trace and control quality is not ensured.







THE DIFFICULTIES

Efficient management of space and inventory

- Many warehouses have not been optimized in terms of space, leading to overload or excess space.
- Manual management systems or lack of automation cause inventory errors and difficulty controlling inventory.

Pressure on time and operating costs

- The explosion of e-commerce shortens delivery times.
- Transport routes are not optimized, leading to high fuel and operating costs.
- Complicated traffic and uncertain factors such as weather cause delivery delays.

Lack of technology and high quality personnel

- The application of modern technology such as AI, IoT, and automation is not widespread, causing limitations in productivity and efficiency.
- Facing a shortage of human resources with highly specialized skills, from warehouse management to transportation coordination, increases the pressure on the current team.















Cost optimization

- Warehouse operation cost optimization
- Transportation operation cost optimization



Risk management

- Accurate inventory management
- Cash flow management from deliveries
- Operational risk management



Work performance

- Fastest operation time
- Most optimized workflow
- Highest work performance



Flexible

- Ready to operate to support business activities
- Candidates who are flexible with the rapid market changes



02. GIẢI PHÁP CỦA MEKSMART



MEK-WMS

Smart warehouse management system (**MEK- WMS**) for your best logistics management. All-in-one WMS Meksmart with outstanding features of speedy real-time based operations, automated ordering processing, smart goods sorting, and inventory management solution.



MEK-DMS

MEK-DMS is an optimal delivery management system being built by MEKSMART's team and will be launched to customers in the near future.



MEK-TMS

MEK- TMS plans transportation efficiently in minutes to minimize logistics costs and optimize fleet productivity. MEK- TMS with fully automated management makes the transportation and freight process extremely smooth and saves a lot of time, effort, and cost compared to the usual way. MEK-TMS is the key to helping businesses operate more efficiently now and in the future.



MEK-SOLUTIONS CONSULTING

MEKSMART is confident to be the ideal solution contributing to the logistics management system for businesses. High applicability for many different fields with fast processing speed in real time, intelligent solution for arrangement and management, helping enterprises to proactively supply and



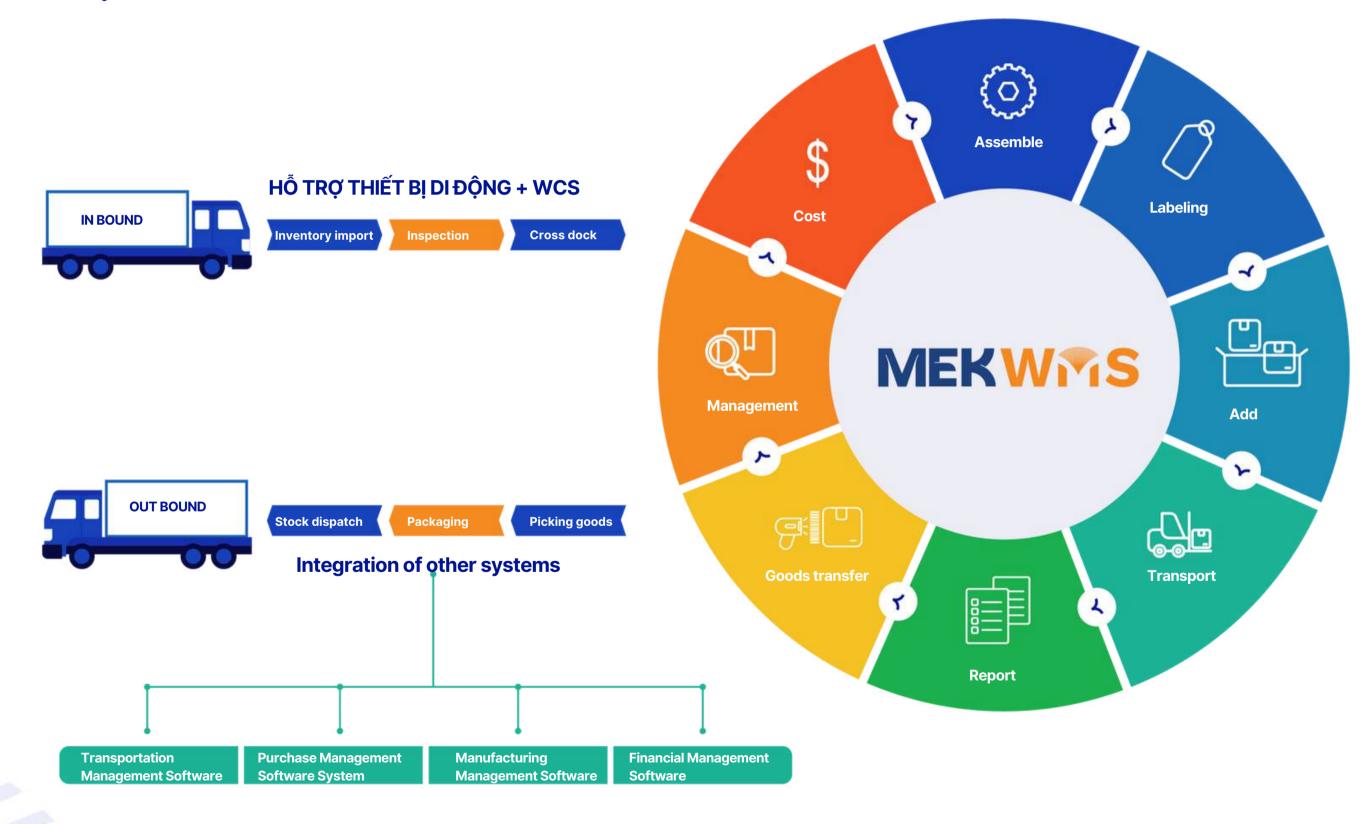
WAREHOUSE MANAGEMENT SYSTEM







QUÁ TRÌNH VẬN HÀNH MEKWMS



MEKSM RT



MEKWMS System

System:

- **Control Panel**
- **Inventory import**
- Stock dispatch
- Inventory
- Report
- Data
- **Management**
- Invoice

Technology:

- Micro Services
 - Realtime
- **Security**
- **Cross-platform**
- Integration
- **Automation**







Key features of MEKWMS



MEKWMS

Flexibility

Provides a wide range of customizable modular capabilities that customers can select and optimize to meet their business and operational needs across multiple locations.

Advanced technology

Minimize the time for placing goods in warehouse locations, with wireless connectivity for shelves in the warehouse overview model and barcode system.

Cost reduction

Streamline and standardize the intake and swift management of activities to achieve better efficiency and productivity.

System Integration

Integration with peripheral devices, integration with other systems (ERP, TMS, DMS, Finance...) via EDI, API.

MEKSM RT



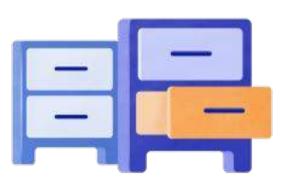
MEKWMS supports the industry



Home appliances



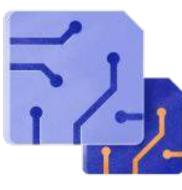
Fashion



Furniture



Cosmetics



Electronic components



FMCG



Automotive parts



Healthcare



Chemicals



Pharmaceuticals





MEKWMS optimizes the warehouse management steps

The Warehouse Management System (MEK-WMS) is designed for supply chain and third-party logistics (3PL) companies that provide outsourced e-commerce services and B2B logistics services.



MEKSM RT



CÁC MODULE HỆ THỐNG MEKWMS



Goods receipt



Transfer goods to the warehouse



Pick goods



Inventory replenishment strategy



Kitting and packaging



Inventory check



Warehouse management



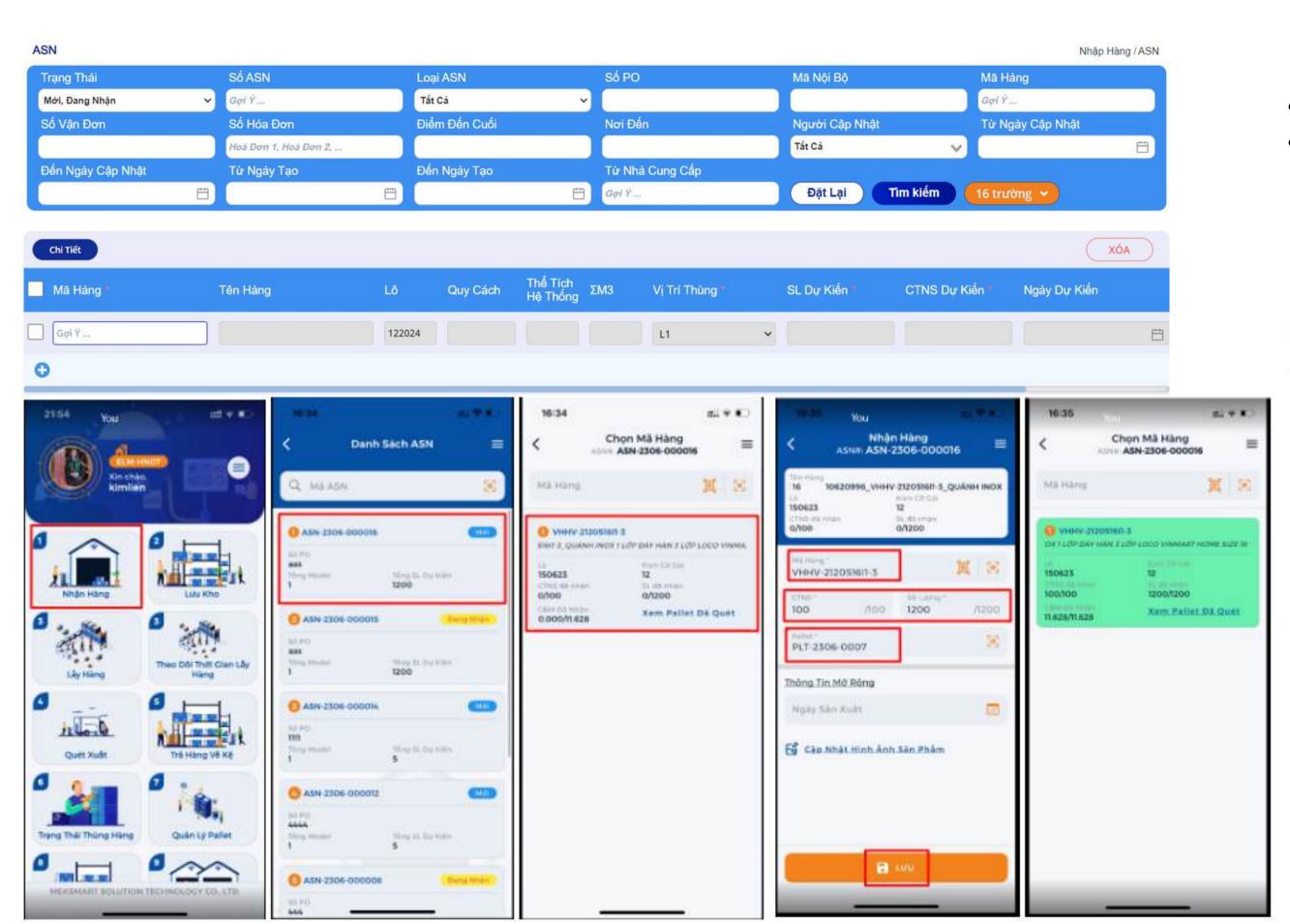
Transportation management



Report

INVENTORY INTAKE PROCESS





- Easy PO management
- Real-time inventory management



Key features:

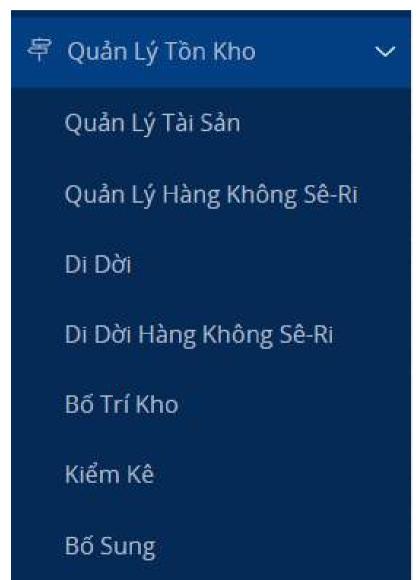
- Automatically assign storage locations based on strategy.
- Customize forms/pick lists according to customer requirements.
- Alert for incorrect item entry.
- Manage all product information.
- Integrate with handheld devices.

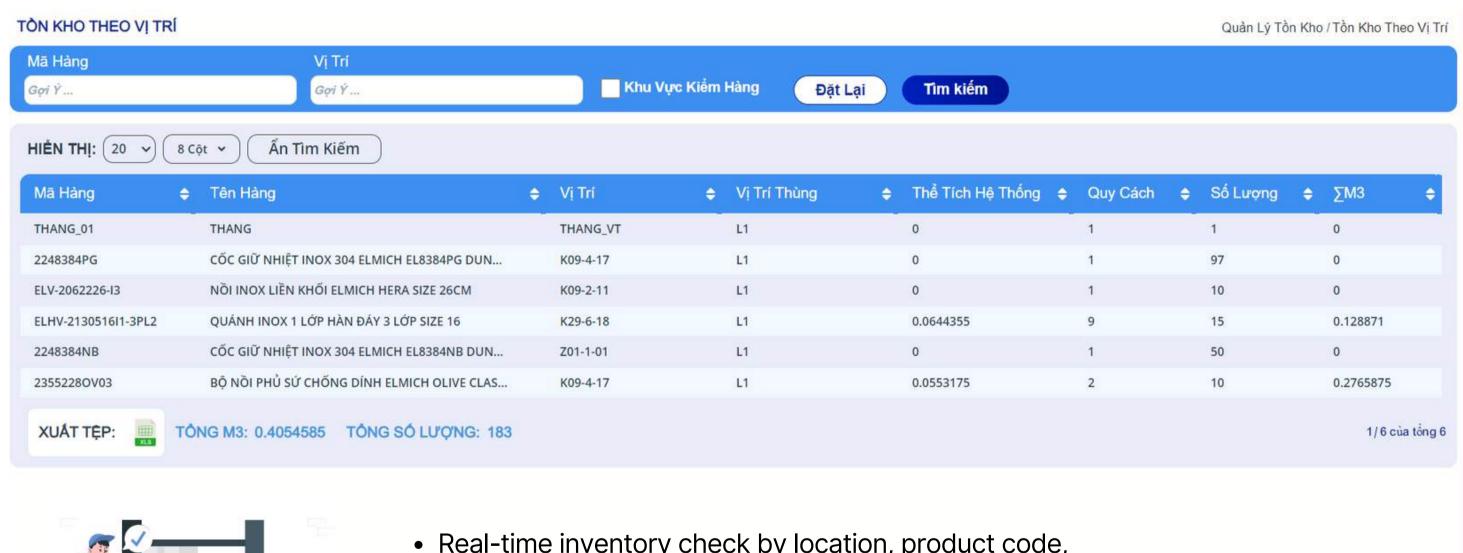
DETAILED AND ACCURATE INVENTORY



MANAGEMENT

Comprehensive support for all inventory management requirements and levels



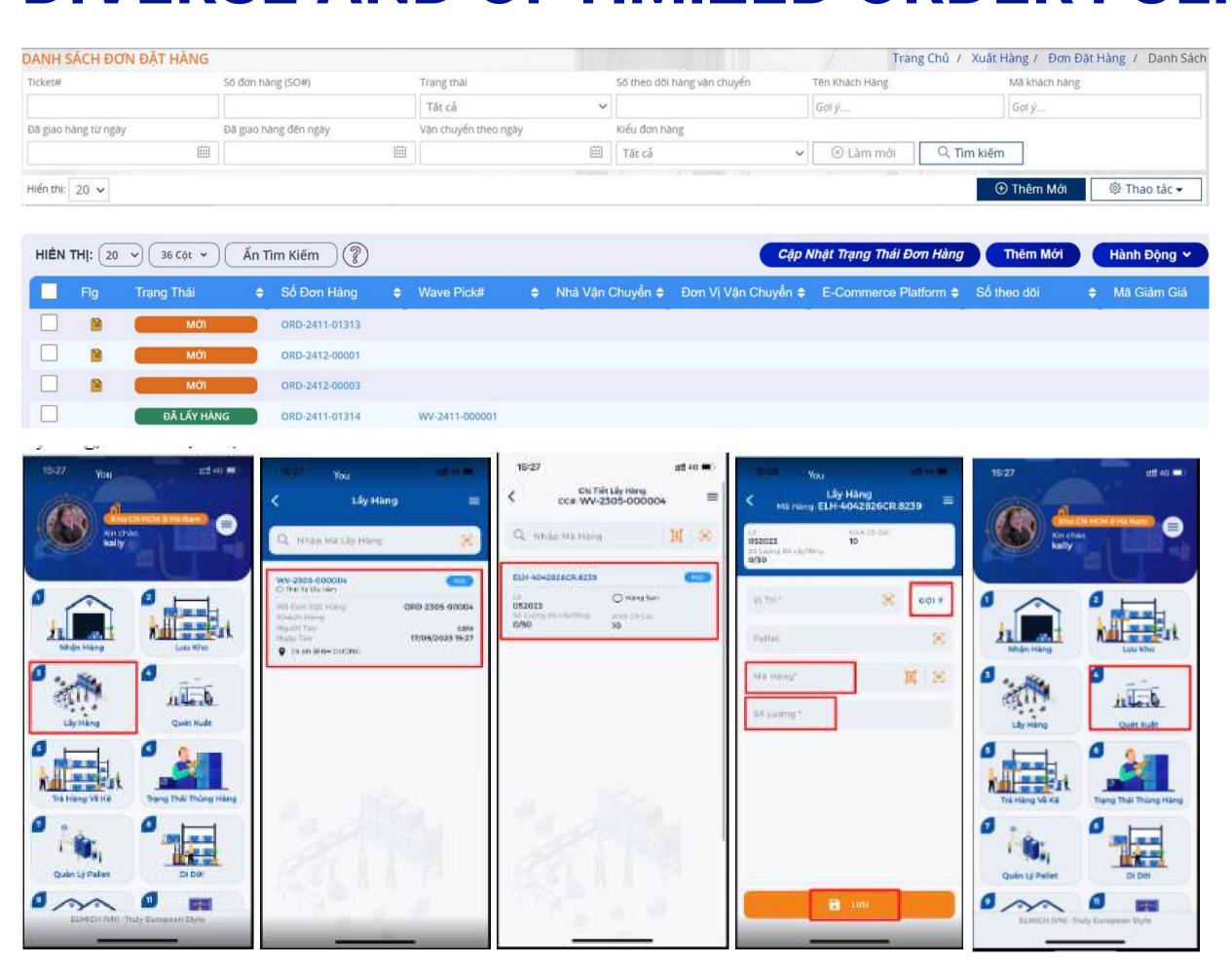




- Real-time inventory check by location, product code, zone, etc.
- Direct counting on handheld devices.
- Ensure inventory accuracy up to 99%.
- Easily access transaction history in case of discrepancies.
- Generate inventory count reports immediately after completion.

DIVERSE AND OPTIMIZED ORDER FULFILLMENT





Key features:

- Manage FEFO & accurately by each Pallet ID, location, SKU, quantity, Batch/Lot.
- Accurately manage the status details of outbound orders.
- Fulfill orders based on the actual warehouse situation, documents/active coordination for movement.
- WMS supports real-time warehouse outbound operations.



MEKSMORT Detailed list of features of MEKWMS.

4

DASHBOARD

- 1. Goods receipt process
- 2. Goods production process
- 3. Inventory management
- 4. Warehouse information configuration
- 5. Configuration and permissions
- 6. Master data management
- 7. Reports
- 8. Invoice management

MEK-WMS

Inventory intake:

- 1. Create PO or ASN
- 2. Create return order
- 3. Update inventory storage
- 4. Complete goods receipt order

Goods shipment:

- 1. Create order
- 2. Register goods Reserve stock
- 3. Create picking list
- 4. Pick goods
- 5. Package goods
- 6. Allocate pallets
- 7. Dispatch goods
- 8. Cancel order
- 9. Restore order

Inventory management:

- 1. Inventory management
- 2. Stock locking management
- 3. Conversion management
- 4. Consolidation management
- 5. Relocation management
- 6. Stocktaking management
- 7. Supplementary goods management
- 8. Warehouse layout management
- 9. Pallet management
- 10. Non-serial goods management
- 11. Serial goods management
- 12.UOM (Unit of Measure) data management

- 13.Department data management
- 14.Delivery service managementG
- 15. Product group data management
- 16.Temperature management
- 17.Location data management
- 18.Stock lock data management
- 19.Return goods data management
- 20.Product data management
- 21.Invoice management

- 8. Category configuration
- 9. Customer data
- 10.Product data
- 11. Serial inventory data
- 12. Non-serial inventory data
- 13.Enter PO data
- 14.Enter location data
- 15.Enter third-party data
- 16.Billing code list
- 17.Translation

Report:

- 1. Report
- 2. Inventory report
- 3. Pallet report
- 4. Serial goods report
- 5. Non-serial goods report
- 6. Asset tracking report
- 7. Shipment order report
- 8. Relocation report
- 9. Return order report
- 10. Cancelled order report

Other features:

- 1. Warehouse information configuration
- 2. Warehouse management configuration
- 3. Customer information configuration
- 4. Area information configuration
- 5. Location information configuration
- 6. Master data, country
- 7. User role and permission configuration



PROUD

THE VALUE THAT MEKWMS BRINGS

LABOR COST SAVINGS

10-15 %

MANAGEMENT COST SAVINGS 5-10 %

REDUCE INVENTORY

10-15 %

REDUCE STORAGE COSTS

10-15 %





TRANSPORTATION MANAGEMENT SYSTEM







Comprehensive MEKTMS system

Shipment

- Operating costs
- Fixed salary
- External vehicle costs

Management

- Fuel costs
- Base salary
- Maintenance costs
- Office expenses
- Depreciation costs
- Interest expenses, insurance

Summary report

Fleet cost per shipment

Profit and loss statement for each client

Profit and loss statement for each vehicle

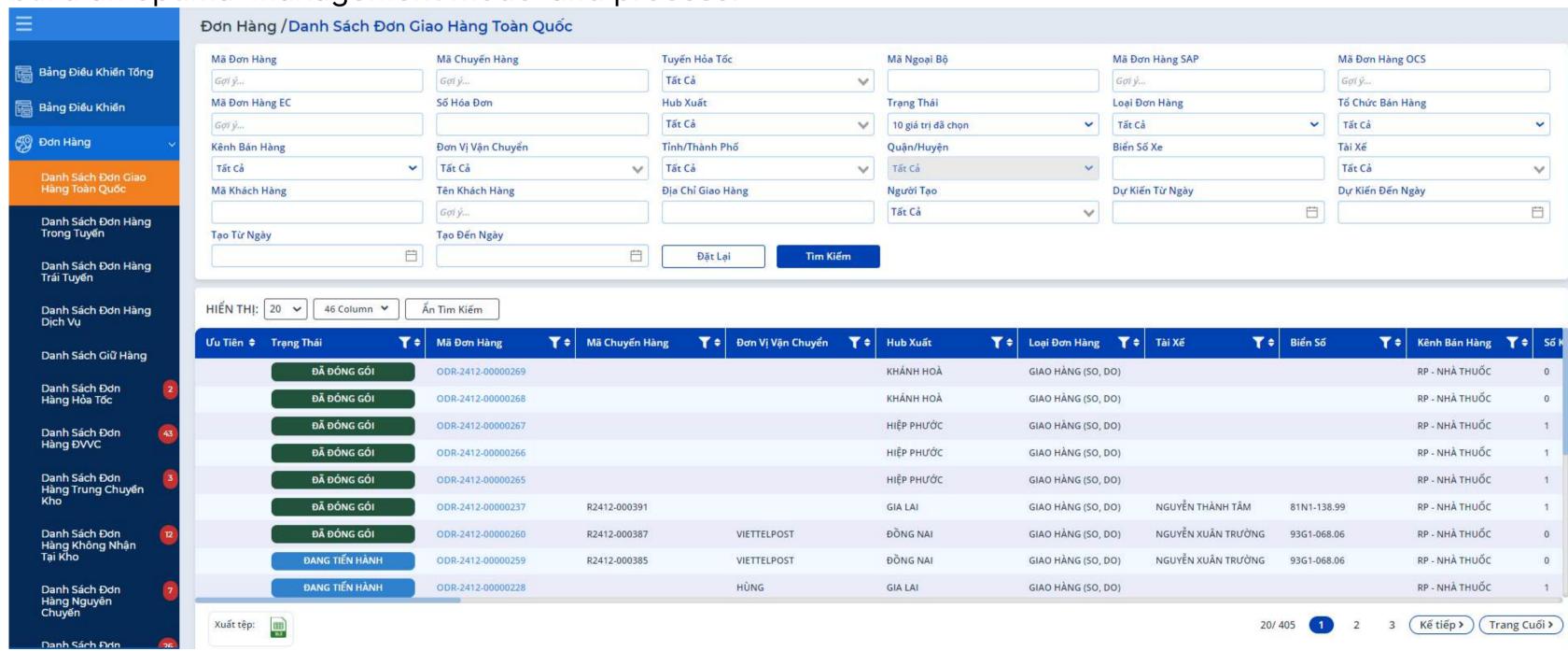
Compare the margin of in-house vehicles with external vehicles

- Quick reconciliation, reducing accounting errors.
- Timely monitoring of the fleet's status.
- Extremely fast customer billing.



Automation and optimization

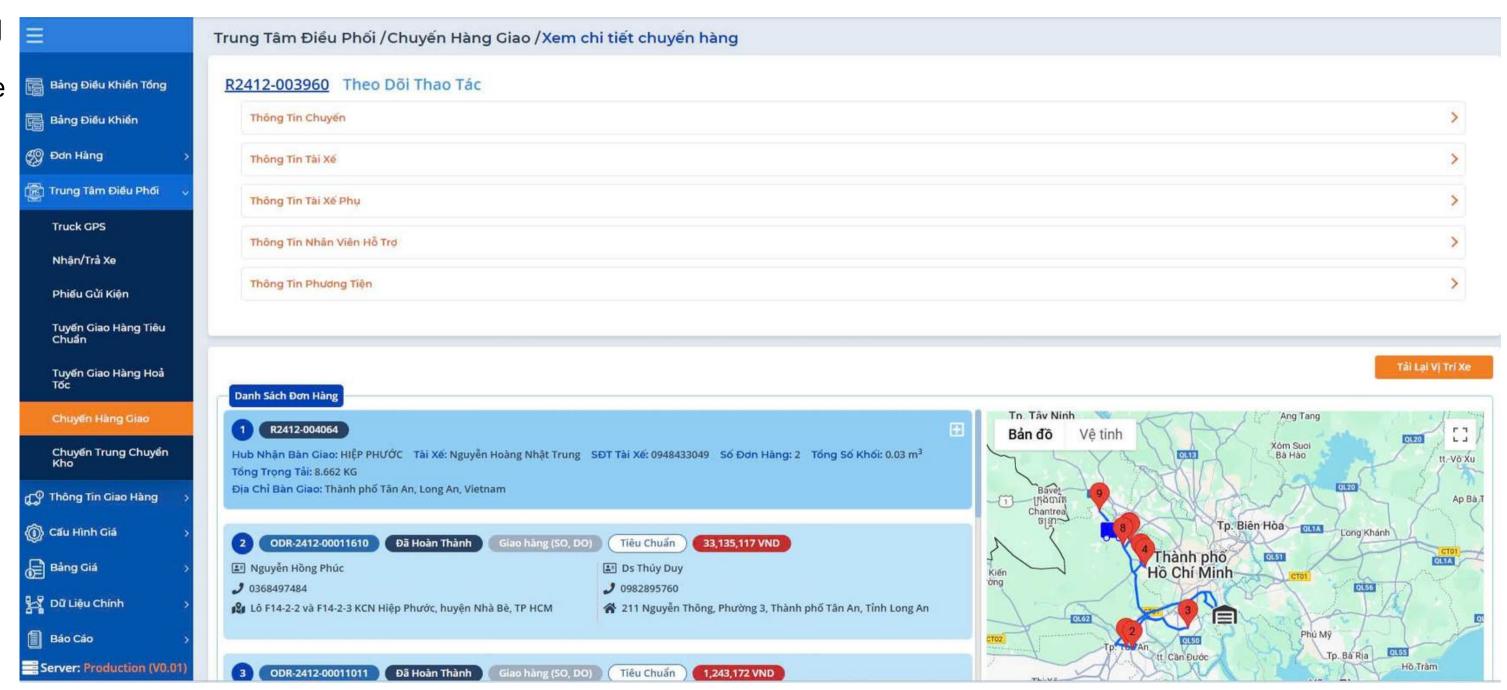
Automatically updating information, analyzing data in a detailed and scientific manner to help businesses build an optimal management model and process.





Real-time monitoring

Continuously updating the status of vehicles and goods to provide a comprehensive view of each stage of the transportation process.

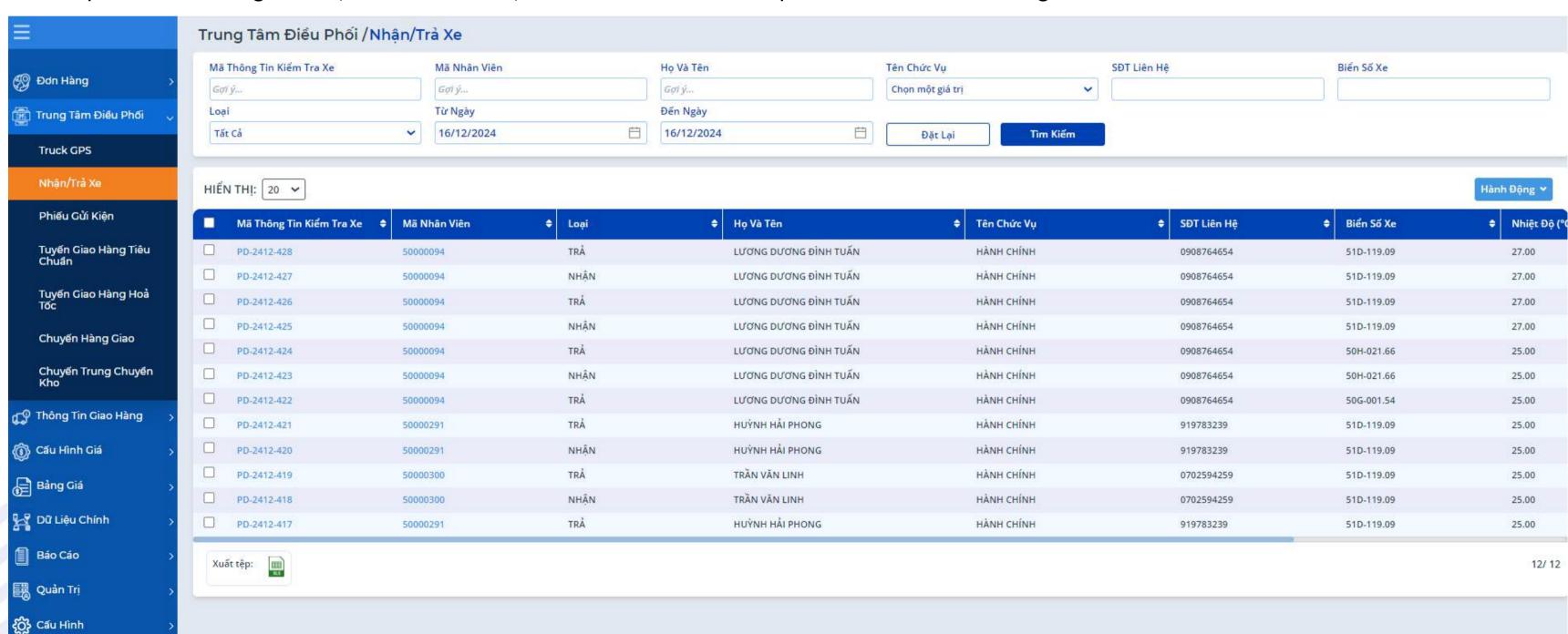






Fleet management

Fleet operation management, driver salaries, and terms in the transport contracts are integrated and stored in an electronic database.



MEKSM®RT

KEY FEATURES OF MEKTMS

Easy integration



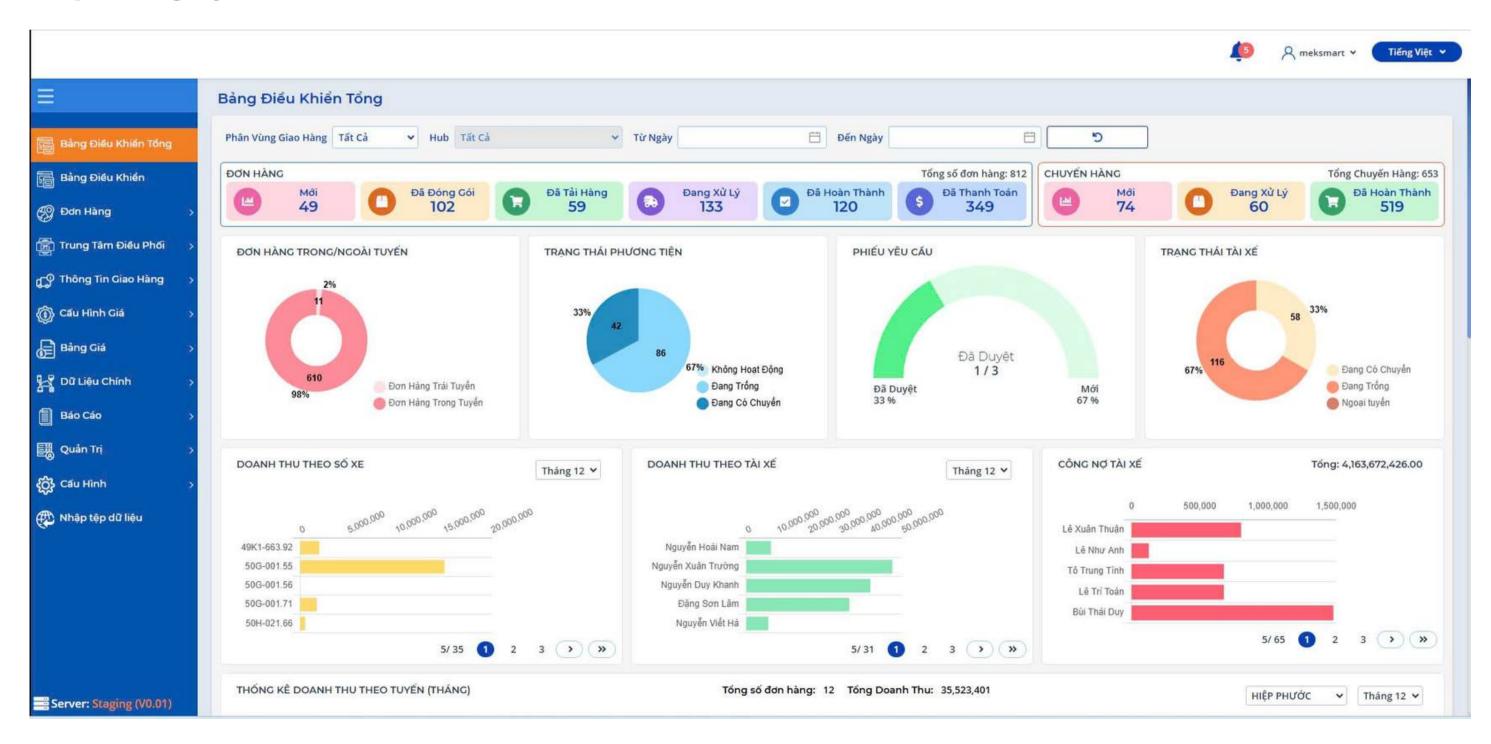
An open architecture that allows easy integration with other systems, creating a comprehensive data ecosystem.





Intelligent management reporting system

Visual reports in the form of tables, charts, and colors help proactively devise effective business strategies and improve operational processes.

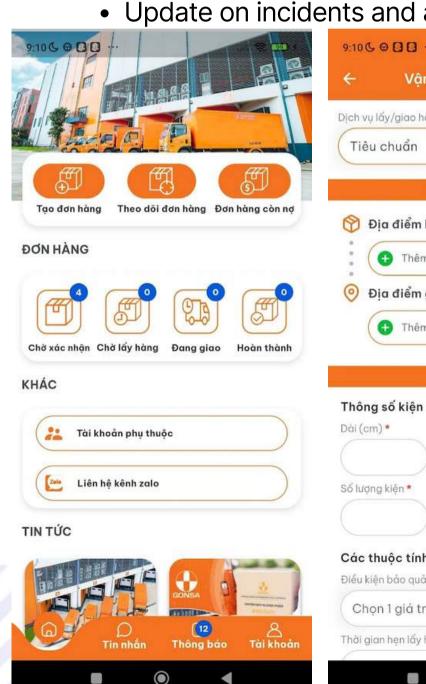


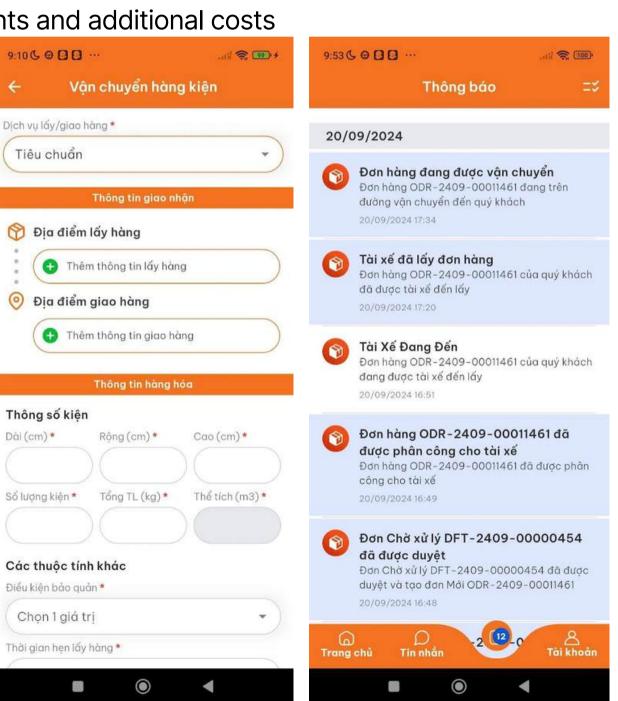


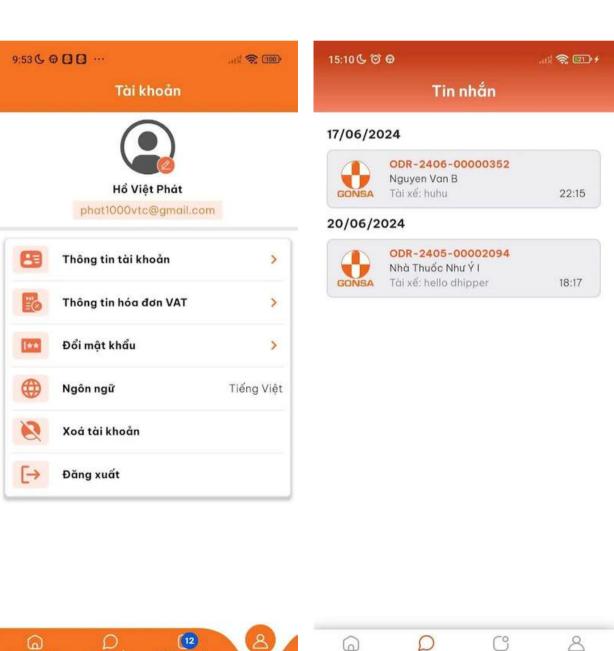


Mobile app for drivers

- Real-time delivery status update
- e-POD update
- Update on incidents and additional costs







Tin nhắn

Thông bảo

Tài khoản



MEKSM®RT

KEY FEATURES OF MEKTMS

Security capabilities



High security capabilities to protect businesses from data theft risks.

MEKSM RT



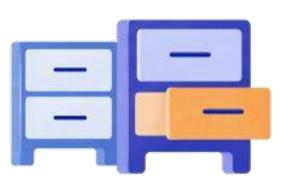
MEKTMS supports the industry



Home appliances



Fashion



Furniture



Cosmetics



Electronic components



FMCG



Automotive parts



Healthcare



Chemicals



Pharmaceuticals



Proud

The value that MEKTMS brings

20%

Reduce vehicle costs

10%

Reduce management and monitoring costs

5%

Reduce contractor costs

OTHERs:

- Increase customer satisfaction
- Enhance delivery capacity
- Improve cash flow
- Increase compliance and reduce transportation risks





PROCESS THAT ACCOMPANIES





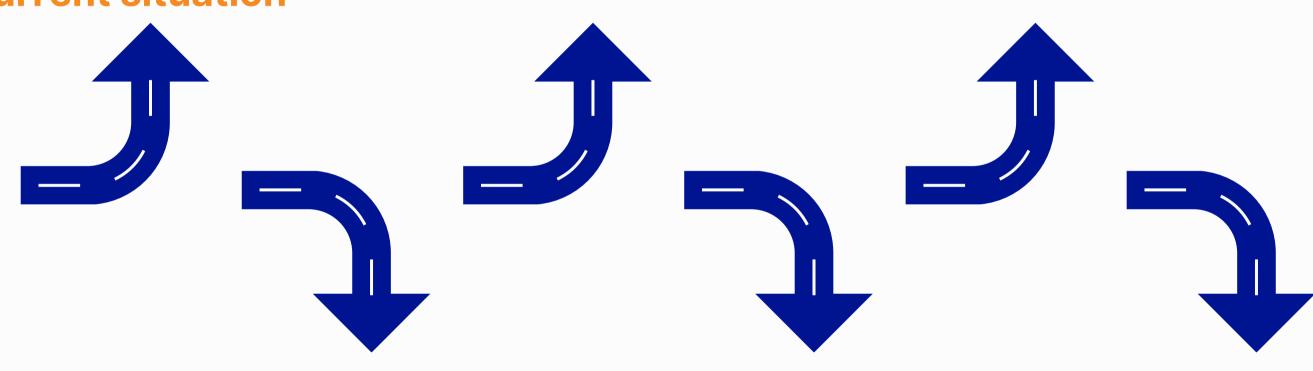
Reception assessment of the current situation



Develop solutions



Go-live and support





Analysis



Implementation



Maintenance and upgrades



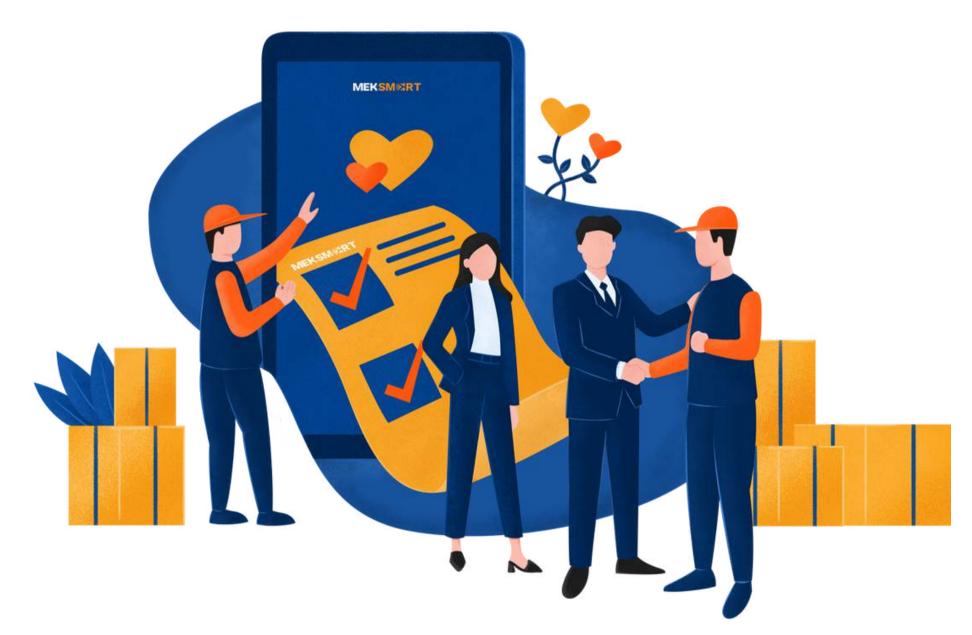




03. CAPACITY







WELCOME TO OUR COMPANY

Company Description

MEKSMART is a business developing information technology solutions for business operations and logistics management. **MEKSMART** always puts the ckient's success factor as our own success. By integrating systems, people, experience, expertise, and supporting smart and modern technology platforms, we are committed to providing comprehensive solutions for your logistics operations.

In the era of digital transformation revolution 4.0, **MEKSMART** will work with businesses to improve competitiveness on all fronts with the most advanced technological weapons for logistics management. With the open application platform provided by **MEKSMART**, it allows businesses to quickly access and apply leading technology products in the world.





INTRODUCTION FROM OUR CEO

MEKSMART would like to send greetings to our clients/partners who have shown interest in our services.

MEKSMART was established on September 26, 2019, specializing in providing **MEK-WMS** warehouse management software system solutions and **MEK-TMS** transportation management system for your businesses. We constantly strive to improve and develop to become a reliable partner to bring the best quality value to contribute to the development of your company.

QUALITY - PRESTIGE - PROFESSIONAL, we hope to receive attention as well as have the opportunity to cooperate with your company.

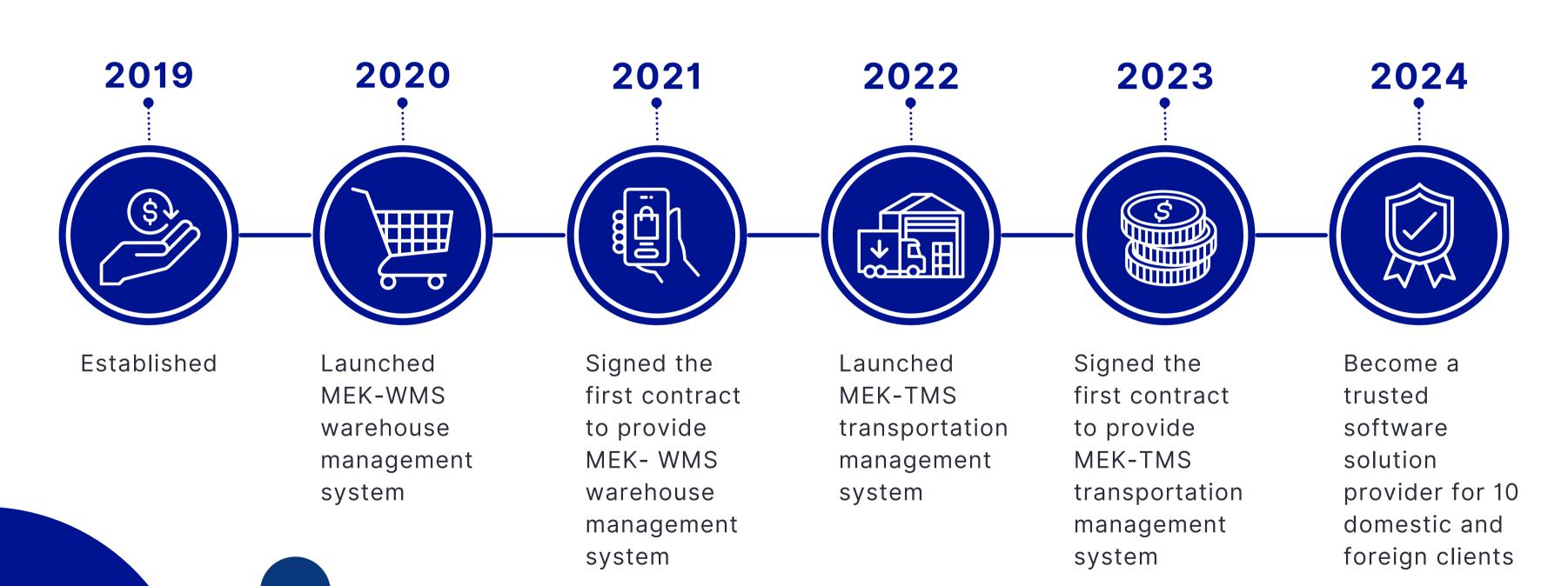
Best regards!

Thuc Hoang

Founder & CEO



OUR HISTORY







OUR VISION

01.

Develop a technology platform and integrated logistics ecosystem applying strong technology in Vietnam and other countries around the world. Enhancing the competitiveness of enterprises in the era of strong technology transformation.

02.

Become a leading enterprise in the field of providing logistics software solutions.



OUR MISSION

- O1 Bringing clients advanced technology while still being easy and convenient to operate.
- Bringing clients world-leading technology at a reasonable cost.
- Bringing real value to help clients improve performance, save costs, and manage accurately





OUR SLOGAN

MAKE IT EASY

Make everything easier with MEKSMART's technology solutions.

https://meksmart.com/







FOUNDING AND EXECUTIVE TEAM

Our founding and executive team are professional and experienced.



Thuc HoangFounder & CEO



Vuong Vu

Co-Founder &

General Director



Cuong Nguyen
Co-Founder & CTO



Cuong TongHead Of Sales





Mr. Cuong Nguyen Co-founder & CTO

After more than 13 years in the field of Information Technology, nearly 10 years in building and developing software solutions in the field of Logistics, I really hope that I can use the knowledge I learned from the Customers that I have deployed TMS and WMS software to be able to advise and bring useful and reasonably priced software to Vietnamese businesses. As a Vietnamese software engineer, I always want to be able to contribute my small efforts to help develop Vietnamese software to a new level.

Profile



https://www.linkedin.com/in/chicuonght/



https://www.facebook.com/chicuonght/



OUR TYPICAL CLIENTS















NISSIN LOGISTICS (VN) CO., LTD.

Global Logistics Services Provider















CASE STUDY

Operational status:

- Warehouse area: 10,000 50,000m2
- Number of SKUs: >25,000
- Number of trucks: >800
- Number of warehouses: >75 warehouses (5 large warehouses in big cities)
- Warehouse type: General, FMCG, ...
- Partner: Uniliver,...

Solution:

- MEK-WMS warehouse management system
- Integration with SAP system (Uniliver)





CASE STUDY

Operational status:

- Warehouse area: 2,500 3,500m2
- Number of SKUs: 7,000
- Number of warehouses: 2
 - o North: Thanh Tri, Hanoi
 - The South: District 12, Ho Chi Minh City has
 300 locations
- Warehouse type: Inner warehouse
- Type of goods: Serial and non-serial electronic goods

Solution:

• MEK-WMS warehouse management system





NISSIN LOGISTICS (VN) CO., LTD.

Global Logistics Services Provider

CASE STUDY

Operational status:

- Warehouse area: >60,000m2
- Number of SKUs: >10,000
- Number of warehouses: 2 general warehouses and 6 sub-warehouses
- Partner: Sharp electronics, Hisense electronics, ...

Solution:

• MEK-WMS warehouse management system





CASE STUDY

Operational status:

- Warehouse area: >6,000m2
- Number of SKUs: >200
- Number of warehouses: 3
- Warehouse type: Household goods

Solution:

- MEK-WMS warehouse management system
- Integration with ERP Oracle NetSuite





CASE STUDY

Operational status:

- Warehouse area: >5,000m2
- Number of SKUs: >200
- Warehouse type: agricultural products

Solution:

 MEK-WMS warehouse management system in INDONESIA





CASE STUDY

Operational status:

- Number of trucks: >500
- Partners: Dau Cai Lan, Coop Mart,...

Solution:

• MEK-TMS transportation management system





CASE STUDY

Operational status:

- Number of trucks: 121
- Warehouse type: Pharmaceuticals

Solution:

- MEK-TMS transportation management system
- Integrates with 5 systems: SAP S4/HANA, Info WMS, Crm, Data WH, Payment NeoX.





CASE STUDY

Operational status:

• Warehouse type: Medical equipment

Solution:

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- MEKTMS transportation management system
- Integrates with Oracle



CONTACT US

MEKSMART is confident in providing the best software solutions to clients

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THANK'S FOR WATCHING

MEKSMART hopes to have the opportunity to cooperate with company